

*Expanding
the world's
knowledge
of Western
hardwoods
since 1955.*



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JKW Lumber Company

Jerry Wolniewicz

Each month we will profile a different member company and contact person.

Jerry Wolniewicz opened JKW Lumber Company for business in September 2003. The Woodland, WA company's primary focus is purchasing green lumber from small family owned mills as far north as Prince George, BC and south to the California border. They take possession of the stock and transfer it to a custom dry kiln facility as close to the mill as possible. It is then dried, graded, surfaced and sold as a finished product. JKW deals in alder, maple, birch, tanoak, madrone, hemlock, cedar, and imported plywood. He attributes the success of JKL to a devotion to providing great service to both suppliers and customers.

Wolniewicz began his hardwood lumber experience at the age of 14 unloading boxcars for a hardwood distribution company and then pulling orders and loading trucks. Afterwards he managed the warehouse and moved into wholesale lumber sales in 1989. In 1990 he accepted a position with the same company overseeing a dry kiln remanufacturing facility that dried hardwood lumber and remanufactured lumber products for the distribution yard. He then accepted a sales position at a wholesale lumber company in 2000 before beginning JKW Lumber.

Contact Jerry Wolniewicz at JKW Lumber Co., 1925 Belmont Loop, Suite 110, Woodland, WA 98674, phone: (360) 433-0734 fax: (360) 433-0737, and email: jkwlumber@adelphia.net.



**WESTERN
HARDWOOD
ASSOCIATION**

New Members

WHA offers several ways to join! First-year, first-time membership is only \$150. If you are not a current member and would like to join or know someone who would like to become a member, please contact the Association office by phone or email and an application will be sent out. New members can also sign up online at www.westernhardwood.org by clicking the "Join the WHA today" link on the Member Info page.

Be a Newsletter Sponsor

Thank you to MJB Wood Group and JKW Lumber Company, generous sponsors of the next 2 quarterly newsletters. Sponsorships of the June, September, and December 2005 newsletters are now available. These issues are mailed as well as available online. Total cost is \$400 per issue and can be split among a maximum of 4 sponsors per issue. Contact the WHA office by phone or email to sign up now!

News in the News

WHERE IN THE WORLD ARE WE - by Dr. Chad Oliver, excerpted from the *Weekly Hardwood Review* and a presentation at the NHLA meeting Oct. 2, 2004 in Toronto, Ontario. Dr. Oliver is Pinchot Professor of Forestry and Environmental Studies, and Director of the Global Institute of Sustainable Forestry, at Yale University. The North American hardwood industry exists in a global setting of raw materials, markets, competitors, and demographic and economic trends. Many factors affecting the industry are, in fact, global issues. (*This is true for our western hardwoods, too!*) This article examines these trends from a long-term perspective. If approached appropriately, these global trends could lead to a robust hardwood industry in North America. Four important conclusions become evident:

- The future will not be a simple continuation of the past, but some things can be anticipated;
- Some things are going well for the global society, economies, and hardwood industry-and some are not. The challenge will be to improve those things that are not going well without destroying the positive things;
- Some trends that appear local and unique to small areas are really global trends to which everyone is seeking a solution; and
- The hardwood industry can position itself very well in light of these trends, if it recognizes them and acts appropriately.

No wood shortage

There is presently no short-term concern of an impending timber shortage, nor of global famine. In fact, quite the opposite appears to be true; the abundance of wood and food in global trade has left timber and food prices so low that it is difficult to justify investments in timber and agriculture-including investments in labor.

Higher Resource Consumption

Paralleling economic development has been a dramatic increase in consumption of natural resources. The United States uses over four times the world average per capita consumption of aluminum, plastic, wood, and energy. As other regions of the world develop, there will likely not be enough resources to sustain consumption at U.S. levels; or, the resulting pollution will be quite high. The world, including the United States, will need to develop less consumptive lifestyles.

There are, however, three promising considerations. First, there is great potential to conserve energy by substituting wood for steel, cement, brick, and other building products. The world is using much less wood than it grows, and we could grow even more wood than we do now. Second, a greater use of wood by other countries would reduce the global consumption of other, non-renewal resources. Finally, economic development and technical innovation do not necessarily mean greater resource consumption. For example, automobile weight and fuel consumption have decreased during the past few decades.

- In the immediate future, the hardwood industry could become active proponents of:
- Rural community viability and hardwood mills' contributions to it;
- The need for appropriate silviculture to ensure biodiversity and future stands of high quality hardwoods of appropriate species;
- The environmental value of hardwoods as a substitute for more fossil fuel-consuming resources;
- The management of forests for high quality timber as part of a suite of values that includes habitat and watershed protection; and
- Controlling the very alarming threat of invasive exotic insects.

HARDWOOD FEDERATION UPDATE - The Hardwood Federation supported 194 candidates, 19 Senate and 175 House. Of those, the victory was 96%, only 8 candidates were defeated. Thanks to everyone for all the hard work put into this election. The HF and HFPAC could not have had this success without the overwhelming support of the industry. Now that the election is over - the Hardwood Federation will begin to focus on its move to Washington, DC. The Hardwood Federation has established itself as a major player in the political arena. They have been successful in bringing our industry together in a collective effort for the first time. The influence the industry now has is substantial and all deserve credit for the effort. Western Hardwood Association and additional association members are a measure of that success.

NEW TIMBER HARVEST PROJECTIONS RELEASED - Professor Darius Adams (OSU Forest Resources) and his team have flexible, in-depth models that

provide valuable forecasting information to industrial and non industrial private timber owners. The projections provided in two recently released reports also will aid policy-making agencies. Studies were made possible by the Oregon Department of Forestry in cooperation with the College of Forestry's Forest Research Laboratory. According to the reports, private industrial timber owners in western Oregon could sustain cuts at 1995-1999 levels and nonindustrial private forest owners could raise harvests to near-historic peak levels, and maintain these levels over the next 50 years, with no reduction in the growing stock inventory.

The analyses use market-based models in addition to traditional even-flow models to make projections. Market models simulate the interaction of supply and demand to find the market-balancing harvest quantity and log price. Management techniques consistent with owner objectives are factored in.

Historically, timber supply projections were based almost entirely on the physical characteristics of the forest, says Adams. The highest anticipated volume flow, also called "even flow", was projected over several decades. Today, however, the technology is available to make more detailed analyses possible. Statistical analyses that used to take months can be performed in a few minutes using today's computer technology, making it possible to model an array of factors that were not considered in the past. - *Forest Resources, OSU*

RURAL TECHNOLOGY INITIATIVE - Increasing complexity as a result of changing environmental regulations, recognition that new research findings are well ahead of implementation, and the substantial and widening gap between urban and timber rural incomes in Washington State suggests the need for more rapid technology transfer to the state's rural timber communities. RTI is funded in part by USDA-FS Cooperative Programs and RTI augments base funding with other science and technology grants to assess these changing natural resource needs.

Riparian Management Case Studies

To understand the impact of new riparian regulation, RTI:

- Analyzed impacts of management alternatives.
- Prepared economic impact case studies on small sized forested parcels, analyzed the economic impact of a base case and four management alternatives allowed under the Forest and Fish Agreement. Total Forest Value losses ranged from 27% to 36% under the "best Case" scenario, and from 45% to 83% under the "worst case" scenario.
- Developed an assessment procedure to evaluate alternative plans for their ability to produce desired future environmental conditions and economics sufficient for sustainable forest management.

Wildlife Habitat and Riparian Function Modeling.

To develop credible data on the impacts of forest management on habitat and stream conditions, RTI:

- Developed models directly linking habitat-suitability measures to the evolution of forest stands under management.
- Convened a panel of forest scientists to plan the development of better models and to identify gaps in needed coverage.
- Used the Satsop Management Plan (Grays harbor County) as a pilot test and case study for developing upland habitat models based on the Fish & Wildlife Habitat Evaluation Procedure. Using LMS, a range of management alternatives and resulting Habitat Suitability Indices can be evaluated for their impacts over time.
- Evaluated in-stream functionality indicators identified by NCASI (stream bank stability, sediment reduction, chemical removal, shade and temperature, large woody debris, particulate matter) in order to develop similar forest-dependent in stream functionality measures linked to LMS.
- Developed management plans and assessment methods for a multi- and small-owner Habitat Conservation Plans. - *RTI Impact Report, Sept 2004*

2005 Annual Meeting

WESTERN HARDWOOD ASSOCIATION 2005 ANNUAL MEETING - The 2005 Annual Meeting will be held at the Sunriver Resort in Sunriver, OR June 25-28, 2005. Mark your calendars now and plan to attend. It will be a 50th Anniversary celebration for WHA you'll not want to miss!!

Membership Benefits

THE BOARD OF DIRECTORS of the Western Hardwood Association is now offering a special new membership category. Your company may now become a **GOLD MEMBER** when you renew your 2005 membership dues.

The Gold Member status will include being listed first in both the printed roster and the website directory, with an "in appreciation of support". They will also receive a distinctive name badge at the annual meeting. To show their outstanding support of the Association and the hardwood industry, the membership certificate will be framed with an alder frame and have a gold seal on it for all to see when they hang it.

The board has also made it easier to pay your membership dues. Dues may be paid in full by check or credit card, or semi-annually if requested. Watch for your invoice and return it promptly!

Up Coming Meetings

December 1, 2004

Hardwood Plywood Grading & Sales Workshop

Hilton Phoenix Airport Hotel

Phoenix, AZ

e-mail: baltman@hpva.org

December 6-9, 2004

How to Dry Lumber for Quality & Profit

OSU

Corvallis, OR

<http://outreach.cof.orst.edu/lmbrdrying>

December 8, 2004

Western Hardwood Association Board Meeting

Inn at the Quay, Vancouver, WA

e-mail: wha@westernhardwood.org

December 15, 2004

Washington Hardwoods Commission Meeting

Office of Hearings, Olympia, WA

e-mail: washingtonhardwoods@comcast.net

January 15-17, 2005

Western Pallet Association Annual Meeting

Rancho Mirage, CA

e-mail: wpa@westernpallet.org

March 23-25, 2005

Red Alder: A State of Knowledge Symposium

Center for Urban Horticulture, University of Washington

Seattle, WA

e-mail: wha@westernhardwood.org

June 24-28, 2004

Western Hardwood Association Annual Meeting

Sunriver Resort, Sunriver, OR

e-mail: wha@westernhardwood.org

The Western Hardwood Association wants this newsletter to be your source of information. If you know of any upcoming events that would be of interest to our readers, please contact the WHA office, 360/835-1600. We will be happy to list any upcoming meetings or events. Please keep in mind that this is a monthly newsletter. We will need any new meeting dates by the first of each month. Thank you for your cooperation.

The Hardwood Stand is mailed quarterly. The regular monthly issues will be e-mailed and available on the website. Please be sure we have your correct email address. We know you want to be included!

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